

# Wahl-Eversharp Policy and Guarantee

and most complete number 298 general catalog, we extend to you an invitation to visit in pictures the great Wahl-Eversharp plant and view the quality products that you as dealers have played so important a part in making possible.

In return for the faith our dealers have manifested in Waill-Eversharp merchandise over the past decade, we pledge a continuance of those principles of fair dealing that have contributed to the success of Wahl-Eversharp Dealers throughout the civilized world. With this pledge we give to you the benefit of The Wahl Company's vast manufacturing facilities, experimental laboratories directed by master craftsmen, where, for years, those developments that have molded the destinies of the industry were originated. It is because of these facilities that we are able to present to you for the first time in the history of writing instrument manufacture, The Wahl-Eversharp Personal-Point Fountain Pen with the Interchangeable Nib.

Uppermost in our minds is the desire to produce and sell the highest type merchandise possible for human ingenuity and modern machinery to develop and manufacture. Realizing that the dealer must sell our products before they are a success, we have kept in mind only those improvements and changes that mean quicker turnover, least inventory and greater profits for you. The Personal-Point Pen further emphasizes this policy.

A word about Guarantee . . . A Guarantee that works no hardship on the dealer and at the same time adds to the convenience of the consumer is in our minds, consistent with twentieth century merchandising methods. The Wahl Company Guarantee is virtually unconditional, yet plainly stated in a way that is sure to be understood by both dealer and consumer.

The Guarantee insures satisfied customers for the dealer made up of a consuming public who have made Waill-Evershare the standard of comparison for eightreen years.

 $\begin{array}{c} \text{The} \\ \text{Guarantee} \end{array}$ 

RECEDENCE CONTRACTOR C

人名西西西 人名西西西人 医斯姆斯氏 医斯特斯氏病 医大麻 医二氏病 医二氏病

postage and insurance for its return. No charge will be made

or repairs due to defects.

3

vostage prepaid, and enclose ten cents for each item to cover

A CONTRACTOR OF THE CONTRACTOR

Doin 'PENS WAHL-EVERSHARP Sersonal-1 **FOUNTAIN** 

STATE OF THE SAME COLD STATE STATE OF S

ORIGO ONEO ONEO ONEO ONE O CONTRACTOR CONTRACTOR CONTRACTOR SEASON NATIONAL CONTRACTOR C

يؤ

FOUNTAIN PEN DESK SETS - PENCILS

RED TOP LEADS



GENERAL CATALOG 298

## The WAHL LOMPANY

Main Office and Factory ROSCOE STREET

1800

234 Montgomery Street San Francisco California Western Office

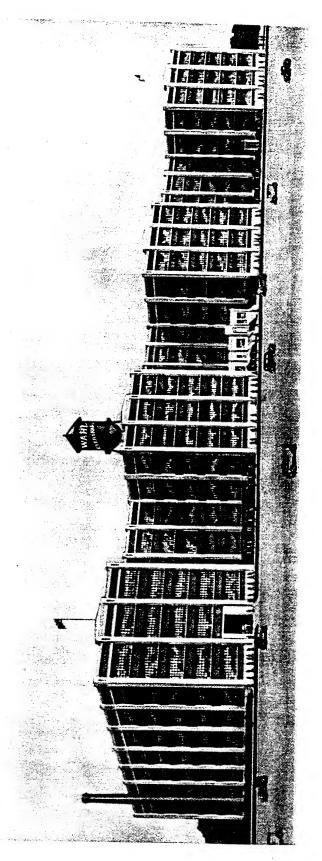
THE WAHL-EVERSHARP COMPANY, LTD. 197 Great Portland St. London, W 1 England

SOMO CLASSICALISTA CONTRACTOR OF THE STATE O

670 Seventh Avenue (Times Square) New York, N. Y. Eastern Office

CHICAGO

S. A. Frazer—France 5 Rau Daunou Paris, France



## The Home of Wahl-Eversharp

Seven acres of floor space devoted to manufacturing Wahl-Eversharp Products

ERE is the first stop on our picture tour of the WAHL-EVERSHARP plant. A complete manufacturing plant—fireproof, of brick, stone and concrete construction—five full floors contain seven acres of floor space. Four floors are given to manufacturing, the fifth houses the executive, sales, product development and general offices.

CHAND CHAIS CHAND CHAND CHAND CHAND HAND THE CONTROL CHAIS CONTROL CHAND CHAND

PACE will permit only a few brief words of explanation as we pass from one department to another—Gold points are alloyed from pure gold, tipped with iridium,

THE RESERVE OF THE PROPERTY OF THE PARTY OF

ground to jeweler's precision and fitted into pen barrels of every color, style and size required by an exacting public. Permanency must be the keynote of fountain pen value, so Rubber, Gold, Silver and Pyralin are used for beauty, strength and lightness.

In the Pencil Department we see the famous "Eversharp" assembled step by step under the watchful eyes of a score of critical inspectors. Because all parts are interchangeable, each one must be perfect. "Eversharp," the first mechanical pencil to use thin lead, long ago established a standard of mechanical pencil manufacture.

No pencil would be complete without perfect lead—Eversharp Red Top Lead has gained world-wide recognition because of these exacting requirements that make diameter variations less than 1/1000th of an inch.

The wide distribution of EVERSHARP Leads makes the sale of all other mechanical pencils possible and their use in other pencils makes them write better. The three lead diameters now contimonly called "Standard" were established by WAHL-EVERSHARP and because they were adopted by all, they soon became "Standard."

First—The .046 lead made a mechanical pencil possible. EVERSHARP originated this size and its practica-

bility is determined by the fact that it is used today in all mechanical pencils.

Second—The .075 lead is commonly called "thick writing lead" and is designed for those who prefer a lead that can be used for checking and manifolding purposes as well as for general writing.

Third —The .120 checking lead has a very definite place in the pencil field. This lead is sometimes known as "Executive" lead, it being especially adapted to checking work and where heavy marking is necessary.

Thus it is that no pencil could be a success were it not for EVERSHARP Red Top leads. They are the standard by which all pencils are sold today.

Last, but by no means least, we come to the Fountain Pen Desk Set Department, where a product of rare beauty and unexcelled utility holds forth. The most remote parts of the earth are searched for materials for desk set bases—Green Onyx from Argentine, Pedrara Onyx from Mexico, and Italy furnishes Portoro (Black and Gold) Marble. In addition to these are Black Carrara Glass, Genuine Bronze and Rare Wood, on which are carved designs created by the masters.

Thus we approach the display rooms in the pages of this catalog, where we get a "close-up" of each item. They must stand on their merits before you, our dealers, to whom our offering is respectfully submitted.

CALLES CA

### $\equiv$ 3 4 (2) (3) 8 9 (11) (14)3 6 φ **⊕** ٩ cavity in which gold nib is held securely when assembled by a skilled nib adjuster. Section holding nib and feet bar is screwed Perfectly molded · you

## Superior Features of Personal-Point Pens

The state of the s

1) "Gold Seal"—the mark of a WAHL-EVERSHARP perfect pen with the Interchangeable Nib Unit.

2) Soft rubber pad (A) compressed by inner cap walls.

(B) When cap is turned on tightly and firmly, it remains a tight leak-proof fit because the specially ground knife edge shoulder prevents ink or other substances from interfering.

(3) Sturdy 14K Gold Nib.

(4) WAHL comb feed controls flow evenly to the last drop.

(5) Exclusive roller clip holds pen securely in place, yet does not tear or otherwise wear the pocket.

(6) Cap air vent prevents condensation on pen section and avoids soiling fingers when writing.

(7) Shapely section most comfortable to finger grip.

(8) Metal collar for easy placement of section into barrel for "sac" renewals.

(9) Metal insert strengthens all barrels—lightest weight.

(10) Unique gold-filled bandings strengthen and beautify pen cap.

(11) Beautifully shaped and fitted terminal of cap.

(12) Strong, heaviest wall rubber ink sac. Will not twist.

(13) 100% efficient filling lever assembly.

(14) Thumb slot for easy access to lever filler.

(15) Lever lock holds filling pressure bar in place within barrel. Bar cannot release and fall out of barrel. EVERSITARP Personal-Point Fountain Pen. The Interchangeable mib feature, the result of years of careful study and experimental development, is one of the most important engineering changes made in a fountain pen since the introduction of the self-filler.

All Wahl-Eversharp Pens shown in this catalog having either No. 4 or No. 6 Gold Seal nibs are fitted with the Interchangeable nib feature and are Personal-Point Pens.

The customer selects the holder according to size, style and color. Then he selects the point that fits his personal writing style.

The two are instantly joined by the dealer and the customer goes away happy with his Personal-Point Pen.



## Superior Features of Wahl-Eversharp Pencils

The state of the s

- (1) Metal insert of cap strengthens cap and assures smooth fit.
- (2) Eraser renewable. Cannot come out in use, but is easily removed for replacement.
- (3) Sturdy eraser shell smooth for cap
- (4) Side opened lead magazine permits lead to tilt out without entirely removing cap piece.
- (5) Metal insert for lightest weight and strongest barrels.
- (6) Spring clip of special design.
- (7) Rolled thread tube for smoothest travel of mechanism.
- (8) Strong and smooth cross head to propel mechanism and lead.
- (9) Housing of device permits "quick release" and withdrawal of the mechanism for reloading when new lead is needed. Eversharp is the fastest loading pencil—it requires only a few seconds.
- (10) Perfect alignment of lead in feed tube extending to hardened steel rifled tip.
- (11) WAHL-EVERSHARP patented rifledtip holds lead firmly, protects from breaking and prevents lead turning.

PERSITARP is the best known pencil today because it was Even-silver that made the mechanical pencil possible through its adoption of certain standard diameters for the leads used in those pencils. Eversitare was the first mechanical pencil to use thin lead, which is now standard in all pencils.

EVERSITARP—the mechanical features of which are shown on this page—has certain fundamental advantages for the user that are not found in other pencils. The rifled tip (patented) affords tiny relief space between the lead-gripping teeth, to prevent clogging or jamming. Still the lead is held firmly at the point—no slipping—no wobbling. The genuine EVERSHARP can be identified by the grooves cut in the lead as it passes through the tip.

EVERSIARP loads in an instant. The automatic trigger release makes this possible. One pull—insert lead. One push—a turn—that's all. Extra leads are accessible immediately through the side opening in the lead magazine. The exact amount of lead in the pencil can be determined by simply pulling the cap out.



The second of th

WAHL-EVERSHARP

LESSONAL-POINT

FOUNTAIN PENS

The second second second second

The state of the s

### The Gold Seal Line

T IS a source of pleasure and gratification for us to offer our dealers, in this catalog, the Wahl-Eversharp line of Personal-Point Fountain Pens, identified by the

Gold Seal of quality and incorporating what is undoubtedly the greatest improvement ever made in a fountain pen—the Interchangeable Nib.

Never before has it been possible for all dealers to carry sufficient stock to offer their customers exactly the points they desire, in the great variety of styles, colors, and sizes of holders.

The introduction of the Interchangeable Nib does not affect any sale that can be made without it. The advantages are paramount when the customer is pleased with the size, style and color of one pen, but prefers the point in some other. In cases like this, the sale would be lost were it not possible for the sales person to make the change. Only one minute is required to make a custom-built pen for the customer.

The Gold Seal line is complete in every detail, yet it is possible for the dealer to carry only one-fourteenth as much stock to make an equal number of sales as he could with any other line.

All No. 4 and No. 6 WAHL-EVERSHARP Pens priced at \$5.00 and up are fitted with the Interchangeable Nib Unit, identified by the Gold Scal of quality. All No. 4 and No. 6 Desk Pens have the Interchangeable Nib feature and points in desk pens are interchangeable with those in pocket pens as well.

The Control of the Co

The Personal-Point Pen offers a number of exclusive advantages:

- Greater Consumer Appeal—"A Personally Selected Point."
- 2. Exclusive Sales Feature.
- 5. Smaller Investment.
- 4. Faster Turnover.
- 5. More Variety—It tempts more buyers.
- 6. Highest Profit Per Square Foot of Counter Space.
  - 7. Assured Profit—No "dead" stock.

Complete stock in smallest space.

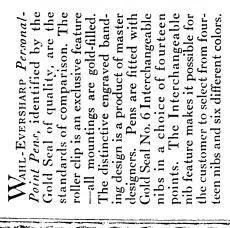
∞

- 9. Easier Sales.
- 10. Highest average unit price.
- 11. Only Wahl-Eversharp Dealers "get it."

"A Mile Wide and A Foot Deep" characterizes your stock of Wahle-Eversharp Personal-Point Pens. "A mile wide" because of the great variety offered by four styles, six colors and fourteen points—each instantly interchangeable. Such a variety tempts more customers—thus giving them the urge to buy.

"A foot deep" because with a limited stock of Personal-Point Pens, you can make every sale. The inventory value of your stock is at a minimum.

WAHL-EVERSHARP FOUNTAIN though



No. 8605C – Bronze-Green Code: URAWS List Price: \$8.00 Code: 1100...
No. 8610C – Jet Black
List Price: \$7.00 Vo. 8612C – JADE GREEN

Lied Price: \$7.00 List Price: \$8.00 List Price: \$7.00 No. 8604C-BLACK AND PEARL No. 8607C - Rosewood Code: TRATZ

No. 8611C-LAZULITIC BLUE

DE TON DEATH DEATH



COMBINATION SETS 8604C-4204C

BLACK AND PEARL List Price: \$12.50 JET BLACK List Price: \$11.00 Gift Boxes. Pen No. 8604C BLAC Pencil No. 4204C Lir Pen No. 8610C Ft I. Pencil No. 4210C Lir Pencil No. 4210C Lir Pencil No. 4212C Lir Parked in Allractive G

See opposite page for additional sels.

BLAS PAR 8605 C PANTISHARD SEAL 8604 C THE REAL SEAL SHOWS THE SH 8612 C BOLD STAL 8610 C SOLD SEAL 8607 C PIERSHARP FIERSHAR GOLD SEAL HENATURE

No. 4207C – Rosewood Code: Tiggn Lied Price: \$4.00

No. 4210C – Jet Black Code: UFAVII List Price: \$4.00

No. 4212C – Jade Green Gode: Tioks Lief Price: \$4.00 No. 4204C – Black and Deals

No. 4204C – Black and Pearl Code: Tiuth No. 4205C – Bronze-Green Code: Ukelp Lick Price: \$4.50

Code: Ukelp List Price: \$4.50
No. 4211C - Lazulitic Blue
Code: Tiohp List Price: \$4.00



8607C-4207C

COMBINATION SETS

Pen No. 8607C ROSEWOOD
Pencil No. 4207C List Price; \$11.00
Pen No. 8605C BRONZE-GREEN
Pencil No. 4206C LAZUTHC BLUE
Pencil No. 4211C LAZUTHC BLUE
Pencil No. 4211C List Price; \$11.00

Packed in Attractive Gift Boxes.

war John State Carolina Caroli

CALLO CAMO ORYGO CANADOLATO

4207 C

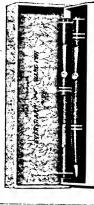
4210 C 4204 C 4205 C 4205 C 4205 C 4205 C

Doin WAHL-EVERSHARP PENS lersonal-FOUNTAIN OR those who desire style, quality and appearance in a fountain pen, and at the same time prefer a thinner barrel, we filled with two narrow bands feature offer the No. 84 Personal-Point Pen line. All mountings are goldaround cap. The Gold Seal of quality appears on each one just Seal Interchangeable nib, in a choice of fourteen points. The above the exclusive roller clip. Each pen fitted with No. 4 Gold makes it possible for the customer to select from fourteen nibs in any of the different colors. Interchangeable nib

No. 8412C - JADE GREEN
Cada: spuly List Price: \$5.00 No. 8404C - Black and Pearl Code: Traxb List Price: \$6.00

No. 8407C - ROSEWOOD

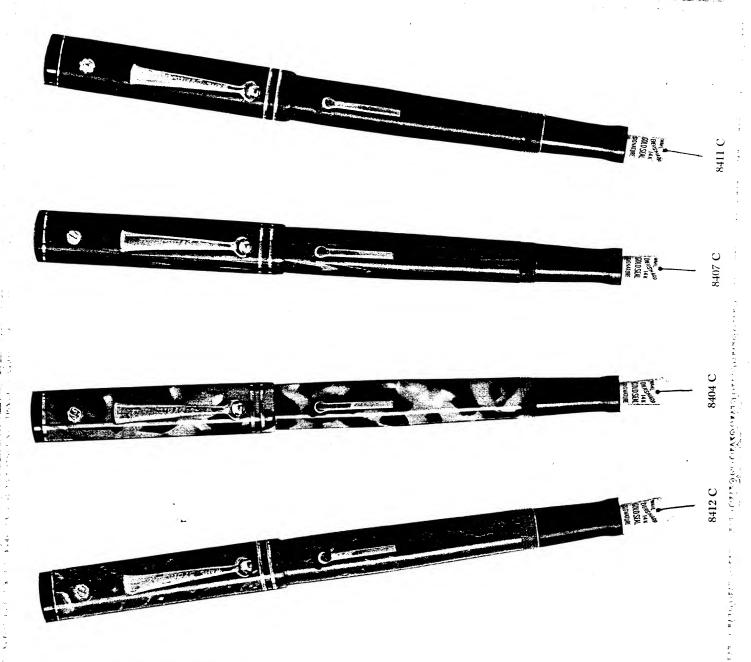
List Price: \$5.00 No. 8411C - LAZULITIC BLUE Code: SPURD List Price: \$5.00



### 8412C-4012C

Pen No. 8404C BLACK AND PEARL
Pencil No. 4004C List Price: \$10.00 encil No. 4012C JADE GREEN List Price: \$8.50 Packed in Allractive Gift Boxes. COMBINATION SETS

See opposite page for additional sets.



EVERSHARP Pencil to complete For those who desire the thinner barrel pen, there is a WAHL. the combination. Narrow golddecoration, while the exclusive filled bands are the feature of roller clip further adds to the beauty and utility of the pencils. Each pencil has eraser concealed under the cap—also an extra supply of leads in the lead mag-The EVERSHARPS illustrated on this page are the same perfect pencils that have made EVERSHARP synonymous with a mechanical pencil throughout the civilized world. azine.

No. 4012C – Jade Green
Code: Teore
Lied Price: \$3.50
No. 4004C – Black and Pearl
Code: Tiuts
No. 4007C – Rosewood
Code: Teofk
Lied Price: \$5.50



List Price: \$5.50

No. 4011C - LAZULITIC BLUE

Code: TEOMS

8411C-4011C
COMBINATION SETS
Pen No. 8411C
Pen No. 4011C
Pen No. 8407C
Rosewoon
Pencil No. 4007C
Rosewoon
Liet Price: \$8.50

Packed in Attractive Gift Boxes.

WESTERN CONTRACTOR OF THE STATE OF THE STATE

4004 C 4012 C Secretaries de la constante

WAHL-EVERSHARP

Ethonal-Point

FOUNTAIN PENS

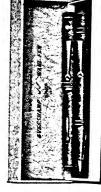
CARLO CANTO CARTO CARTO CARTO CARTO CONTROLO CONTROLO CONTROLO CARTO CAR

time prefer a thinner barrel, we fountain pen, and at the same For those who desire style, quality and appearance in a with two narrow bands around cap. The Gold Seal of quality appears on each one just above Interchangeable nib feature makes it possible for the cusoffer these Personal-Point Pens. mountings are gold-filled eal Interchangeable nib, in a choice of fourteen points. The tomer to select any one of these the exclusive roller clip. Each pen is fitted with No. 4 Gold fourteen nibs in any one of the different colors.

No. 8413C - CORAL Code: SPUNB

Code: SPUNB ... List Price: \$5.00 No. 8410C ~. Jet Bláck Code: UKOLS List Price: \$5.00 No. 8409C ~. Red

Code: SPOMY List Price: \$5.00 No. 8406C – EBONY BLACK Code: SPOHT List Price: \$5.00



8413C-4013C

COMBINATION SETS
Pen No. 8415C Conta.
Penell No. 4015C Liet Price: \$8.50
Penell No. 4010C Jet Black
Penell No. 4010C Liet Price: \$8.50
Packed in Illinedies Gift Boxes.

See opposite page for additional sets.

8406 C

8409 C - Medianers 8413 C

For those who desire the thinner barrel pen, there is a WAIII.-EVERSHARP Pencil to complete the combination. Narrow goldroller clip further adds to the filled bands are the feature of decoration, while the exclusive beauty and utility of the pencils. Each pencil has eraser conlustrated on this page are the same perfect pencils that have cealed under the cap, also an magazine. The Eversharps ilmade EVERSHARP synonymous extra supply of leads in the lead with a mechanical pencil throughout the civilized world.

No. 4015C – Coral Code: Teont List Price: \$5.50 No. 4010C – Jet Black Code: Ukomt Lid Price: \$5.50

Code: UKOMT List Price: \$5.50 No. 4009C - Rep Code: TEAXY List Price: \$5.50

Code: Teany Lid Price: \$5.50 No. 4006C – Ebony Black Code: Teoch List Price: \$5.50

STEERSTAND WATER FOR

8409C-4009C

COMBINATION SETS
Pen No. 8499C RED List Price: \$8.50
Pen No. 8406C Enony Black
Pencil No. 4006C List Price: \$8.50

Packed in Altractive Gift Boxes.

THE POST OF THE PO

2011 SELLE CLATO CLATO C'ALO C'ALO CELLO C

4010 C WHITE SAME AND ASSESSED. 4013 C PAGE THREEF'S

Doin WAHL-EVERSHARP PENS EtSonal-FOUNTAIN

THE STATE OF THE S

dealer for a fountain pen with thin barrel and slightly shorter than the standard length pen, REALIZING the demand on the we offer these Personal-Point models commonly called "soldier clips.

hey are made in the same colors as long models; have narrow goldfilled bands, special roller clip, and are fitted with No. 4 Gold Seal Inter-changeable mibs in a choice of fourteen points. The Interchangeable nil) feature makes it possible for the customer to select any of these fourteen nibs in any one of the different colors. The Soldier Clip pen does not protrude above the pocket and may be clipped to notebooks, blouse, or vest

No. 6413SC - Coral List Price: \$5.00

No. 6406SC - EBONY BLACK
Code: UPONK List Price: \$5.00

No. 6407SC - ROSEWOOD

List Price: \$5.00 Code: UPVAR...
No. 6410SC – JET BLACK
Lief Price: \$5.00

No. 6405SC – BRONZE-GREEN
Code: URAMI List Price: \$6.00

SALES CONTRACTOR SALES OF THE S AVERSHARP & WAR! TEN

6405SC-4005SC

Pen No. 6405SC BRONZE-GREEN Pencil No. 4005SC List Price: \$10.00 Pen No. 6415SC CORAL Pencil No. 4013SC List Price: \$8.50 COMBINATION SETS

Rosewood List Price: \$8.50 See opposite page for additional sets. Packed in Allractive Gift Boxes. encil No. 6407SC Pencil No. 4007SC

6406 SC 3 6413 SC

PARTS CONTROL OF TANDES DATABLE STATE OF COST (CANADA CANADA CANA

### WAHL - EVERSHARP

and regular gold-filled bands are fitting companions for the Sol-dier Clip Personal-Point Pens LHESE WAILL-EVERSHARP  $P_{en}$ -WAHL - EVERSHARP "Soldier Clip," is everything the name do not protrude above the pocket. The Soldier Clip is ideal for shown on the opposite page. These pencils have the standard students who want to carry their pens and pencils clipped cilr with the new "Soldier Clips" EVERSHARP mechanisms with implies. It is so constructed that the pencil and pen as well concealed eraser under cap. to notebooks.

List Price: \$5.50 No. 4015SC - CORAL Code: UFIDT

No. 4906SC – Ebony Black Code: Ufelz List Price: \$5.50

No. 4007SC – ROSEWOOD
Code: UFERF List Price: \$5.50

No. 4010SC – Jet Black Code: Ukult List Price: \$3.50

List Price: \$4.00 No. 4005SC - Bronze-Green Code: UKEVY



6406SC-4006SC

Pen No. 6406SC Enoyy Brack
Pencil No. 4006SC List Price: \$8.50
Pen No. 6410SC Jrr Brack
Pencil No. 4010SC List Price: \$8.50 COMBINATION SETS

4005 SC

Packed in Allractive Gift Boxes.

CONTO CENTO CENTO PONO PENED CENTO CONTO CONTO CENTO CENTO CENTO CENTO CENTO CENTO CONTO CENTO CENTO CENTO CE

4010 SC 4007 SC 4006 SC 4013 SC

Doin PENS WAHL-EVERSHARP Ersonal-FOUNTAIN

Section Continue to a del contractor

dealer for a fountain pen with thin barrel and slightly shorter EALIZING the demand on the the same colors as the long models; have narrow gold-filled bands, special roller Clip, and are models commonly called "Solterchangeable nibs in a choice than the standard length pen, we offer these Personal-Point fitted with No. 4 Gold Seal Indier Clips." They are made in of fourteen points.

any of these fourteen nibs in any one of the different colors. The Soldier Clip pen does not protrude above the pocket and may be clipped to note books, blouse, or vest pocket. The interchangeable nib feature makes it possible for the customer to select

List Price: \$5.00 No. 6412SC - JADE GREEN No. 6409SC - Red Code: UPOXT

List Price: \$5.00 No. 6404SC - Black and Pearl Code: Tropz List Price: \$6.00 Code: UPOWS

No. 6411SC - Lazulitic Blue Code: upuhf List Price: \$5.00



6412SC-4012SC

 
 Pen No. 6412SC
 JADE GREEN

 Pencil No. 4012SC
 Lict Price: \$8.50

 Pencil No. 4009SC
 Rep

 Pencil No. 4009SC
 Lict Price: \$8.50
 RED List Prive: \$8.50 COMBINATION SETS Packed in Attractive Gift Boxes.

See opposite page for additional sets.

C 6404 SC 6409 SC 6412 SC

THE STATE OF THE S

Pen No. 6404SC BLACK AND PEARL Pencil No. 4004SC List Price: \$10.00 Pen No. 6411SC LAZULITIC BLUE Pencil No. 4011SC List Price: \$8.50 COMBINATION SETS 6404SC-4004SC

Packed in Attractive Gift Boxes.

PAGE SEVENTELY

HE WAHL-EVERSHARP Pencils ting companions for the Soldier regular gold-filled bands are fitwith the new "Soldier Clips" and site page. These pencils have the Clip pens, shown on the oppomisms with concealed eraser under the cap. The WAHL-EVERSHARP standard EVERSHARP mecha-"Soldier Clip" is everything the name implies. It is so constructed that the pencil and pen as well, do not protrude above the pocket. The Soldier Clip to carry their pens and pencils is ideal for students who want No. 4012SC - JADE GREEN clipped to notebooks. Code: UFICS

No. 4004SC – Black and Pearl Code: Ufery List Price: \$4.00

No. 4011SC - LAZULITIC BLUE

Code: UFIHX

4009 SC

List Price: \$5.50

List Price: \$5.50

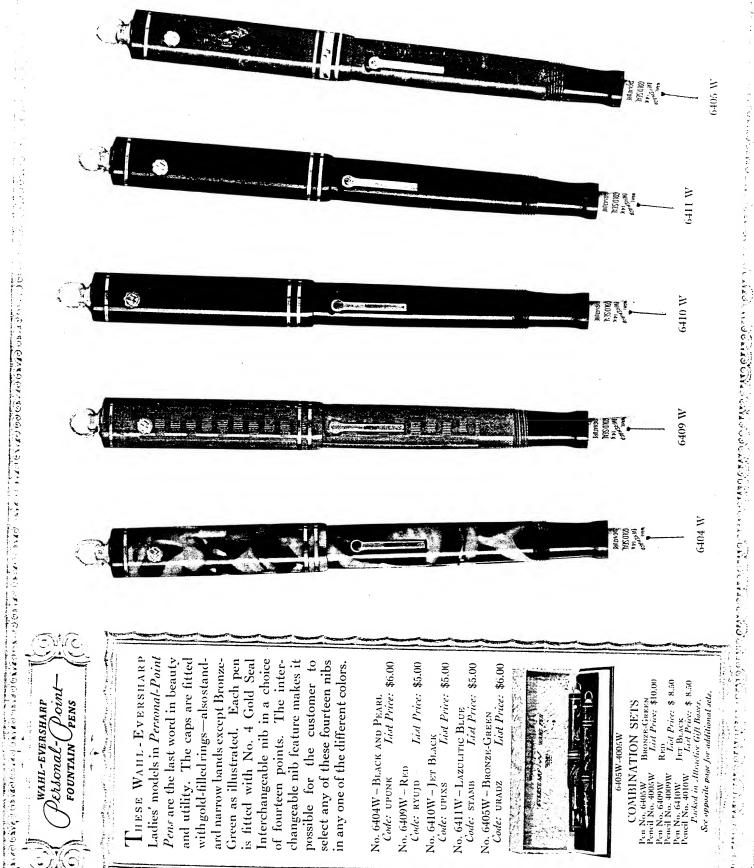
No. 4009SC - Red Code: UFEYM

4012 SC

STATE FOR SO STATE OF A SECTION OF A SECTION

WAHL - EVERSHARP

PINCE THE STREET WINDS AND CONTRACTOR STREET



No. 6404W - Black and Pearl Code: Upunk List Price:

No. 6409W - Red Code: RYUJD No. 6411W-LAZULITIC BLUE

Code: STAMB

No. 6410W - Jer Black

Code: UPIXS

No. 6405W - BRONZE-GREEN

Code: URADZ

WAHL-EVERSHARP

FOUNTAIN \ Etsonal:

PACE ERGITEEN

See opposite page for additional sets.

COMBINATION SETS

6405W-4005W

AND THE STATE OF

List Price: \$4.00 No. 4004W - Black and Pearl Code: THURT

No. 4009W - Red

List Price: \$5.50 No. 4010W - Jet Black Code: THABS

List Price: \$5.50 List Price: \$5.50 No. 4011W-Lazulitie Blife Code: UKUGN Code: THAWM

List Price: \$4.00 No. 4005W - BRONZE-GREEN Code: UKEXB



COMBINATION SETS 6411W-4011W

Pen No. 6411W LAZULTIC BLUE Pencil No. 4011W List Prier \$ 8.50 Pen No. 6404W BLACK AND PEARL Pencil No. 4004W List Price: \$10,00

Packed in Allractive Gift Boxes.

1311 13

Pyor Nevi III

4010 W

W 600#

4011 W

THE THE PROPERTY OF THE PROPER

THE CONTROL OF THE CO

WAHL-EVERSHARP

FOUNTAIN PENS

A. C. S. A. A. B. N. C. S. C. S. C. C. S.

the brice or in brice area or rate recent of and bries bries brites by 100 (NV 100) bries or in bries or

changeable nib in a choice of fourteen points. The Inter-changeable Nib feature makes with gold-filled rings, also standard narrow bands. Each pen fit- $\check{\mathrm{T}}\mathrm{hese}$ the most attractive WAIII.-FVERSHARP ladies' models in Personal-Point ed with No. 4 Gold Seal Interit possible for the customer to select his personal point in the meet with the apthe most exacting *Pens* are the last word in beauty and utility. The caps are fitted these pens is identified of quality. his choice. colors will older of Seal models in  $_{
m o}$ Gold proval buyer.

No. 6406W - EBONY BLACK

Code: SAALM

Lid Price: \$5.00

No. 6407W - ROSEWOOD

List Price: \$5.00

Code: SIOXB List Price: \$5.00
No. 6412W - Jade Green
Code: Smots List Price: \$5.00

No. 6413W - CORAL

No. 0413W - CORAL Code: STAFT List Price: \$5.00



6407W-4007W COMBINATION SETS

Pen No. 6407W Rosewoop
Pencil No. 4007W List Price; \$8.50
Pen No. 6406W EBOAY BLACK
Pencil No. 4006W List Price; \$8.50
Packed in Attractive Gift Boxer.

See opposite page for additional sets.

LA KAD BELLED BELLED BELLED BELLED BONG BONG BONG BONG BONG BONG BELLED BELLED

6413 W 6407 W COLD STATE 6406 W

OR Milady's purse, these Ev-ERSHARP Pencils in colors to match the pens on the opposite page are the last word in attractiveness. Fitted with ring caps and gold-filled bands. The conof leads in the lead magazine cealed eraser and extra supply add to the utility of these pensional woman. EVERSHARP was the first mechanical pencil to use thin lead and today EVERSHARP cils for the business or profesmeans mechanical pencil perfection. These models in attractive colors and natty gold trimmings are fitting companions for the pens shown opposite.

No. 4007W – Rosewood Code: Thany List Price: \$5.50 List Price: \$5.50 No. 4006W - Ebony Black No. 4012W - Jade Green Code: THACT Code: THEGY

List Price: \$3.50 List Price: \$5.50 No. 4015W - CORAL Code: THEBT



CORAL List Price: \$8.50 JADE GREEN List Price: \$8.50 COMBINATION SETS 6415W-4015W Pen No. 6415W Pencil No. 4015W Pen No. 6412W Pencil No. 4012W

Packed in Allractive Gift Baxes.

4013 W





4012 W





o on kolonikolonikolon en Onikolonikolonikolonikolonikolonik

SOME CRUBATION OF SOME CRUBATION OF SOME OF SO

Among the thousands of stu-No. 2 mbs. These pens have thin barrels. They are ideal for students and those desiring a pen there is a vast market for foundents throughout the country, These WAHL-EVERSHARPS in at-SHARP Fountain Pens, just the ink capacity, popular colors, wide nib selection and clips that appreciate the value and utility right size for youth. Maximum tractive colors have gold-filled mountings, roller clip, standard tain pens moderately priced narrow bands, and are fitted with of these attractive WAHL-EVER hold without wearing the pocket. School students particularly wil for service at low cost.

List Price: \$3.00 No. 7206C - Ebony Black Code: Paapp List Price: \$5.00 No. 7207C - Rosewood Code: SIONS

No. 7212C – Jade Green
Liet Price: \$5.50

No. 7209C - RED Code: SAURX

List Price: \$5.00 



7212C-3012C

JADE GREEN List Price: \$6.00 EBONY BLACK List Price: \$5.00 COMBINATION SETS Packed in Marctive Gift Boxes. Pen No. 7212C Pencil No. 3012C Pen No. 7206C Pencil No. 5006C

See opposite page for additional sets.

7206 C 7207 C

STABLE STATE STATE OF CONTROL OF

THE PROPERTY OF STREET, STREET

Pencils with gold-filled caps, concealed erasers and attractive colors the student will find endurance combined with beauty. Pencils to match the student pens shown on the opposite page. The High School student will not only be attracted by the pens on the opposite page but in practically every case will require the pen and pencil in combination.

These EVERSHARPS contain everything necessary to make a really fine pencil, built to give long and satisfactory service to the user.

No. 5007C – ROSEWOOD

Code: SIUHM

Lid Price: \$2.00

No. 5006C – Ebony Black

Code: Raalp

List Price: \$2.00

No. 3012C – Jade Green Code: Snith List Price: \$2.50 No. 3009C – Red Code: SAOCH List Price: \$2.00



7207C-5007C

COMBINATION SETS
Pen No. 7207C Reservoir
Penel No. 5007C List Prict. \$5.00
Pen No. 7209C Rep
Penel No. 5009C Rep
List Prict. \$5.00

Packed in Allractive Gift Boxes.

Perty Trees

Topical E 3000 C 3012 C 300g 3007 C

PSAME AND SO CARO ONTO ANY THE

Students who prefer the "Soldier Clip"—short model pen with clip—can find in these Wahl-Eversharps a point and color selection for every need. They are ideal for carrying clipped to a notebook or to the blouse. All mountings are goldfilled, including the very attractive narrow gold bands around the cap. Like the higher priced Wahll-Eversharp Pens these special student models are furnished in all the attractive colors.

No. 6207SC – ROSEWOOD

Code: SIOPT

Lid Price: \$5.00

No. 6211SC – LAZULITIC BLUE

Code: TROUS

Lid Price: \$5.50

Code: TROIIS

No. 6206SC – EBONY BLACK

Code: SAAST

Lid Price: \$5.00

No. 67075C

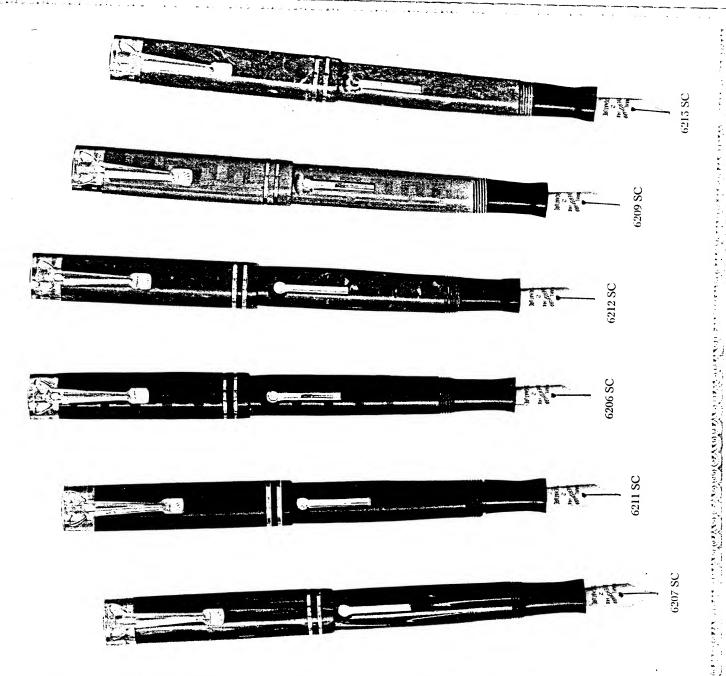
No. 6212SC – Jade Green Code: \$3.50 Code: SNAMT Lid Price: \$5.50 No. 6209SC – Red

Code: SCAVII List Price: \$5.00
No. 6213SC - CORAL
Code: TRIVD
List Price: \$5.50

The state of the s

### 6209SC-5009SC COMBINATION SETS

Pen No. 6209SC RED Pencil No. 3609SC List Price: \$5.00 Pen No. 6207SC Resewoop Pencil No. 3007SC List Price: \$5.00 Pen No. 6206SC Enory Buxer Pencil No. 3006SC List Price: \$5.00 Pencil No. 3006SC List Price: \$5.00 Penck in Alteride Gill Buxer. Se apparair pane for additional set



ACCONTACTOR ACCOUNTED DAVIS CONTROL OF THE CONTROL

MANY people, including students, prefer a utility pencil to shown on the opposite page. These pencils in attractive colmatch a utility pen such as those ors have gold-filled caps, concealed eraser and standard narpencils are these with Soldier row banding. Special student quickly replaceable, and the Clips to match the student pens. standard EVERSHARP mechan-Each pencil has concealed eraser, ism insures long and satisfactory service.

No. 5011SC - LAZULITIC BLUE Code: UFEGY List Price: \$2.50 List Price: \$2.00 No. 5007SC – ROSEWOOD Code: SKALK

List Price: \$2.00 No. 5006SC - EBONY BLACK Code: SOEPT

List Price: \$2.50 List Price: \$2.00 No. 3012SC - JADE GREEN No. 5009SC - Red Code: SNINX Code: SAOJN

WKIT PKA SVERSHARP J

List Price: \$2.50

No. 3013SC - CORAL

Code: UFAZN

6211SC-5011SC

LAZULITIC BLUE
List Price: \$6.00
JADE GREEN
List Price: \$6.00 CORAL List Price: \$6.00 COMBINATION SETS Pen No. 6211SC Pencil No. 3011SC Pen No. 6212SC Pencil No. 3012SC Pen No. 6215SC Pencil No. 3015SC

Packed in Attractive Gift Boxes.

3015 SC

3009 SC 3012 SC 3006 SC

3007 SC

TO FIND OPATO OO OPATO OPATO OPATO OPATO OPATO OPATO

HESE ladies' models with ring caps will fill the girl student's needs. She may select a color to will find it a pen that meets every student need. All mountsuit her own individual taste and ings are gold-filled and each pen is fitted with No. 2 nib.

The Girl Student with a taste for color will appreciate these seauty, while the merchandise is designed to give the user the best in writing equipment in a price range convencolors speak for youth and ient to students everywhere. fine writing instruments. itself

The thin or slender penfits youth's hand, a feature that makes for ease and grace in writing.

No. 6215W - CORAL

List Price: \$5.50 Code: TOEXY

No. 6204W - Black and Pearl Code: Tregm List Price: \$5.00

List Price: \$3.00 No. 6207W - Rosewood Code: SIOHL

List Price: \$3.50 No. 6211W-LAZULITIC BLUE Code: TOERS



Pen No. 6211W LAZULITIC BLUE Pencil No. 3011W List Pries: \$6.00 Packed in Altractice Gift Box. COMBINATION SETS

6211W-3011W

See opposite page for additional sets.

6211 W 6204 W 6215 W

The state of the s

N. (2.0) (19.1) (1.0) (1

girl will welcome these attractive EVERSHARPS to match the pens shown opposite. Gold-filled ring LIE College or High School caps and bands are fitting decorations for the popular Corals, Rosewoods and Blues.

not only be attracted by the pens on the opposite page but The High School student will in practically every case will require the pen and pencil in combination.

11:

These EVERSHARPS contain everything necessary to make a really fine pencil, built to give long and satisfactory service to the user.

No. 5015W - CORAL First Price: \$2.50 No. 5007W – Rosewood Code: Siuvz Lien

Led Price: \$2.00 List Price: \$2.50 No. 3011W - LAZULITIC BLUE Code: UJUDH

THE REAL PROPERTY. Maria Car. Tr.

COMBINATION SETS 6207W-5007W

CORAL List Pries: \$6.00 Rosewood List Price: \$5.00 Pen No. 6207W Pencil No. 5007W Pen No. 6215W Pencil No. 3015W

Packed in Attractive Gift Boxes.

Pyer Tweeth

3011 W 3007 W 3013 W

CONTROLLING CONTROLLING CONTROLLING CONTROLLING CONTROLLING CONTROLLING CONTROLLING CONTROLLING CONTROLLING CONTROL

THE CANADARIO CALCO CALC

1. 10 to to be the to the total the

caps will fill the girl student's HIESE ladies' models with ring needs. She may select a color to will find it a pen that meets The WAHL-EVERSHARP Pens shown here are ideal for the suit her own individual taste and mountings are gold-filled and each pen is fitted with No. 2 nib. ladies because the size is just every writing requirement. All right for carrying in the purse. these attractive numbers are The women of today have constant use for a purse pen and sure to fill that need.

No. 6212W – Jade Green

Code: Shumb List Price: \$5.50

No. 6206W – Ebony Black

Code: Racux List Price: \$5.00

No. 6209W – Red

List Price: \$3.00

Code: SAUTZ



6206W-3006W
COMBINATION SETS
Pen No. 6206W
Enory Black
Pencil No. 5006W
Lid Price: \$5.00
Packed in Altractice Gill Box.

See opposite page for additional sets.

6209 W

6206 W

6212 W

THE STATE OF THE PRINCIPLE OF THE STATE O

PAGE TWENTY-FIGHT

HE College or High School girl will welcome these attractive EVERSHARPS to match the pens shown opposite. Gold-filled ring caps and bands are fitting decorations for the popular colors shown on these pages. Dainty in size, small enough to tuck away in a handbag, yet a utility pencil in writing ease. These pencils will jot down reams of notes without cramping the fingers. None of the perfect writing balance of WAHL-EVERin making these beautiful small SHARP Pencils has been sacrificed pencils.

List Price: \$2.50 No. 5006W – Ebony Black Code: Raehn List Price: \$2.00 No. 3012W - JADE GREEN No. 3009W - RED Code: SNIKT

List Price: \$2.00

Code: SAOFK



Rep List Price: \$5.00 JADE GREEN Led Price: \$6.00 COMBINATION SETS 6212W-5012W Pen No. 6212W Pencil No. 3012W Pen No. 6209W Pencil No. 3009W

3009 W

Packed in Allractive Gift Boxes.

3006 W

A COMMAND ON THE ON THE GREET ON THE STATE STATES AND THE

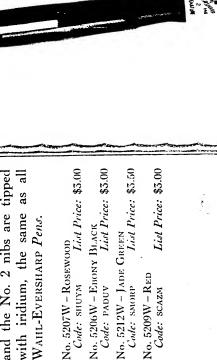
3

1. 40 (38.40) (38.40) (38.40) (38.40) (38.40) (38.40) (38.40)

 ${\sf F}$ or the lady who prefers a these attractive models in the very small pen for her purse and insists upon a fine flexible point, popular colors are sure to please. The mountings are gold-filled and the No. 2 nibs are tipped with iridium, the same as all Wahl-Eversharp Pens.

No. 5207W - ROSEWOOD
Code: SHUYM List Price: \$5.00

No. 5209W – Red Code: SCAZM





Commence of the Control of the Contr

## Wahl-Eversharp

FOR TO STATE OF THE OF

The state of the s

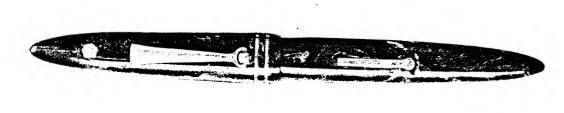
in writing instrument design. These Personal-Point Pens with the Interchangeable Nib feature are the last word in style; designed to fill a twentieth century public demand. The Equipolated pen is the only pen of this style that can be selected for color and at the same time be fitted with the Evershare Interchangeable Nib. A point for any hand—fitted instantly to any holder.

Added to the distinct style of the *Equi-Poixed Personal-Point Pen*, is the unusual choice of colors. Bronze-Green (a Wahl-Eversharp creation) has already won the stamp of public approval. In addition, these popular numbers can be had in Black and Pearl, Jade Green, and Jet Black. All of these materials are *Pyralin*—practically indestructible.

The Evershares to match these pens need no introduction. Years of successful performance for the writing world has made it possible for us to offer this unusual line of pencils as companions for the pens justly called "Equi-Poised" (equally balanced).

PAGE THIRTY ON

PONTED PRATED PRATED PRATED PRATED PRATED PRATED PRATED PONTED PONTED PRATED PR



WAHL-EVERSHARP

Ethonal-Point

FOUNTAIN PENS

SA SE SACROCALPINA

Green, Shown on this page are VAHL-EVERSHARP Equi-Poised Personal-Point Fountain Pens are supplied in four popular colet Black, and Jade writing tools because beauty the Interchangeable nib ors—Black and Pearl, Bronzethose numbers having greatest Pens are fitted with No. 4 Gold ersonal-Point Pens are indeed Point and holder can be selected separately. feminine appeal. Cap ring, bands, their unusua and filling lever are gold-filled These Equi-Poised is an added feature. n addition to Seal nibs. ersonal Green,

No. 6404TW – Black and Pearl Code: upask List Price: \$7

No. 6412TW - JADE GREEN
Code: UPANF List Price: \$6.50

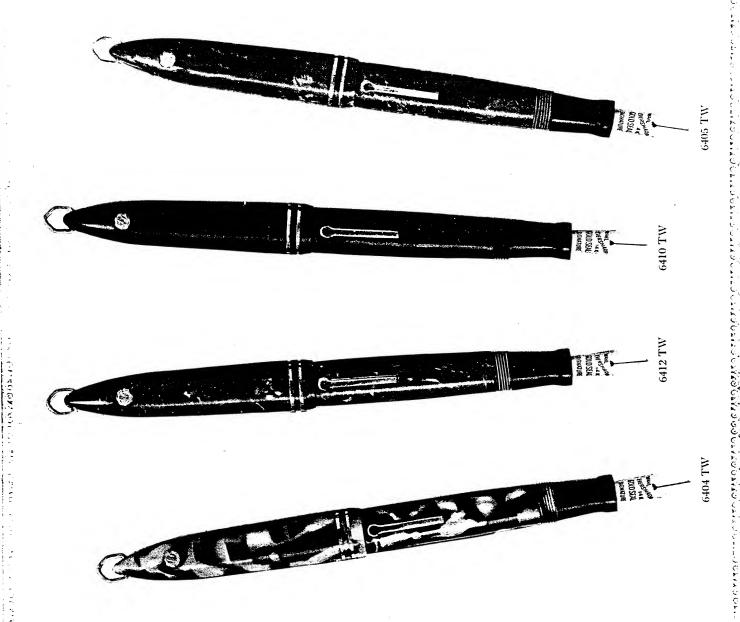
No. 6410TW – JET BLACK
Code: UNUYS Lid Price: \$6.50

No. 6405TW - Bronze-Green
Code: UNURK List Price: \$7.50



COMBINATION SETS

Pen No. 6405TW BRONZE-GEREN Pencil No. 4005TW Liet Price: \$11.50 Pen No. 6404TW BLACK AND PARL, Pencil No. 4004TW Liet Price: \$11.50 Pen No. 6412TW JAB GREEN Pencil No. 4012TW Liet Price: \$10.00 Pucked in Althretive Gift Boxer. See opposite page for additional sets.



LADIES who prefer the "smart" pencil for marking bridge scores and making notes, as well as for the thousands of other needs they have for a pencil, will choose these EQUI-POISED EVERSHARPS—fit-Point Pens shown on the opposite page. All mountings are ting companions for the Personal-A consuming public ance to prevent fatigue, even welcome these newest WAHL. cager to buy the latest in design, with long hours of continual color and practicability will EVERSHARP writing instruments. writing.

No. 4004TW - Black and Pearl Code: Unend List Price: \$4.00

No. 4012TW - JADE GREEN
Code: UNELB
Lid Price: \$5.50

No. 4010TW – Jet Black Code: Unejy Lid Price: \$5.50 No. 4005TW – Bronze-Green

List Price: \$4.00

Code: UNECS

WT4004-WT4010

COMBINATION SITTS
Pen No. 6404TW BLACK AND PENRL
Pencil No. 4004TW Lied Price: \$11.50
Pen No. 6410TW JET BLACK
Pencil No. 4010TW Lied Price: \$10.00

4005 TW

Packed in Allractive Gift Boxes,

TO REAL OF THE OFFICE OF A CONTROL OF THE OFFICE OF THE TO USAND WITH SELECTION OF THE OFFICE OFFICE

4010 TW 4004 TW

WAILL-EVERSHARP

FOUNTAIN PENS

((())

What man would not be proud to have one of these Equi-Poiced Personal-Point Pens nestling in his vest pocket? A color personally chosen—a point selected to fit his individual hand is permanently jointed for him at your own pen counter. Men who demand "writing ease" will select the Equi-Poiced Pen, not merely because of the equal balance for writing, but because they can choose the particular point best suited to the hand.

All mountings are gold-filled, with the exclusive roller clip and fitted with No. 4 Gold Seal Interchangeable nibs. They may be carried in the coat or vest pocket, or used as a desk pen in the regular WAHL-EVERSHARP Humidor.

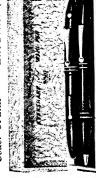
No. 6410TC – Jet Black
Code: UPELF
List Price: \$6.50
No. 6405TC – BRONZE-GREEN
Code: UPEHB
No. 6404TC – BLACK AND PEARL
Code: UPEWP
List Price: \$7.50

PERSON OF TO PRING PRING

No. 6412TC - JADE GREEN

Code: UPERK

List Price: \$6.50

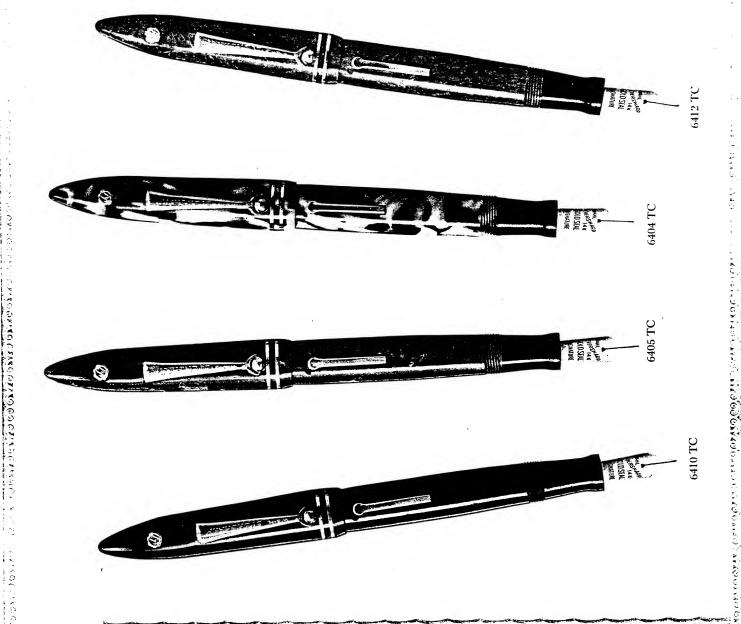


03/10/12/10/12/10/12/19/

6410TC-4010TC COMBINATION SETS

Pen No. 6410TC For Brock Pencil No. 4010TC List Price: \$10.00 Pen No. 6405TC Brooxe-Green Pencil No. 4005TC List Price: \$11.50 Packed in Allradiae Gill Boxel.

See opposite page for additional sets.



Tuesday of the second

4 ) BAKAO BAKAO BAKAO BAKAO BAKAO BAKAO BAKA

F. F. ... F. ..

March Try Charles

PARTON AND CONTROL OF THE CONTROL OF

SHARP Equi-Poised Pencils to match the Personal-Point Pens OMPANIONS true, these EVERon the opposite page. Four attractive colors to match four Mountings are gold-filled. The roller clip is an exclusive feature that insures against loss from the pocket, yet can be instantly placed without effort or wear. Most men are particular about the size and weight of the pencil they use. built to meet the needs of the These Equi-Poised Eversitares, unusual in style and beautiful in color, have been designed and most exacting customers. beautiful pens.

No. 4010TC – Jet Black Code: Unesh List Price: \$5.50

No. 4005TC – BRONZE-GREEN

Code: UNERG First Price: \$4.00

No. 4004TC - BLACK AND PEARL Code: ULPZH List Price: \$4.00

No. 4012TC - JADE GREEN
Code: ULHIR List Price: \$5.50



COMBINATION SETS
Pen No. 6412TC
Pen No. 6412TC
Pen No. 6404TC
Pen No. 6604TC
Pen No. 4004TC

Packed in Altractive Gift Boxes.

4004 TC 4005 TC

WAHL-EVERSHARP

Chisonal-Point

FOUNTAIN PENS

SONTO BELLO BELLO CENTRO CHINA CONTROL CONTROL SONTO BELLO CONTROL CON

as the pen and pencil. The best quality steel. Can be carried in vest pocket or on end of watch chain. This Black and Pearl Pyralin est of Waill-Eversharp beautiful knife, the handle knife has two blades of the combination is packed in creations. Sold only in com-HERE is an unusual comsination for the man who has a taste for utility—a WAHL-EVERSHARP Personal-Point Fountain Pen with EVERSHARP to match, also a being of the same material special Modernistic gift box. This set is also furnished in Bronze-Green, the newoination.

### Illustrated

 Pen No. 8404C
 BLACK

 Pencil No. 4004C
 AND

 Knife No. N-04
 Pearl

 Sct. \$12.50

Pen No. 8604C BLACK
Pencil No. 4204C AND
Knife No. N-04 PEARL
Sel: \$15.00

Pen No. 8605C BRONZE-Pencil No. 4205C GREEN Knife No. N-05 Set: \$15.00



der Tungryedry

CALOURALD CRAID CARD CARD CARD

CHANGERAND CHAN CHAND CHAND CONTROL CONTROL CHAND CHAN

# Wahl-Eversharp Fountain Pen Desk Sets

Color of the second second

DOERN business as well as modern homes demand the best in desk writing equipment. Wahl-Eversharp Fountain Pen Desk Sets are designed to meet every desk need. Beauty and utility have been combined to make these sets the leaders in the field.

To meet the demands of today, writing equipment for the desk must embody certain mechanical features necessary for complete efficiency. Walle-Eversharp Desk Sels meet every requirement.

Foremost among these, is the ball and socket joint, permitting the desk pen to stand in any position desired by the user. If desired, the pens may be placed at an angle of 10 degrees—low enough for the set to be placed in a desk drawer.

The desk set supplies a long felt want in both office and home. Its true worth is determined by the Humidor receptacle in which the desk pen rests. It must be so constructed that a circulation of air at the right point prevents accumulation of moisture on the pen section. This feature assures the user a The Humidor of the Wahl-Eversharp Desk Set holds the pen in a practically air-tight space, thus preventing any vacuum formation. This feature accounts for the constant satisfaction assured the user of a Wahl-Eversharp Fountain Pen Desk Set.

The pens, too, must be properly balanced to prevent fatigue during long hours of writing. WAHL-EVERSHARP Deak Pens are built for exclusive desk use. The entire quill is tapered for the perfect balance that is not found when regular pocket pens are used for desk pens. The better sets in the Wahl-Eversharp

line are fitted with Personal-Point Pens, with the Interchangeable Nib feature. This assures the user the same personally selected point that is possible with a Wahl-Eversharp pocket pen.

At least a part of the world-wide popularity of Walll-Evers-Sharp Fountain Pen Desk Sets can be attributed to the very unusual materials used in making the bases. No expense is spared in bringing the choicest Onyx and Marble from the most remote corners of the Universe.

Onyx is perhaps one of the oldest of stones, its origin having been traced back to King Solomon's temple. Only a few Onyx quarries are known to the world—less than six producing in merchantable sizes and quantities. The largest and best known of these quarries is in lower California, about three hundred miles south of San Diego and fifty-five miles inland. This desolate stretch of desert, a spot almost forgotten by man, is thus producing one of the most beautiful and valuable of commercial stones.

To insure perfect bases for Wahll-Eversharp Deak Sels, our selections are made from blocks from three to six feet thick, twenty-four to forty-two inches wide, and ten to twelve feet long. This careful selection eliminates the "quarry run" and It has been learned from eminent authorities that in the color formation of Pedrara Onyx, next in importance to lime is iron. This mineral in different states of combination, together with white color tinged with red) cause the color variation. The beautiful banding or waving lines is a peculiar feature of this material